



Estonian Business Delegation Accompanying Estonian  
President H.E. Mrs. Kersti Kaljulaid on State Visit to Portugal  
15-17 April , 2019



Name of the company:	Website:	Representative of the company:	Position:	e-mail
<b>Ambient Sound Investments</b>		Tauno Tats	CEO	<a href="mailto:tauno@asi.ee">tauno@asi.ee</a>
	<p>We are a family-office type of team, consisting of 10 people managing € 100 million of assets. Our team is made up of founding engineers at Skype and professionals with tech, operational and finance backgrounds.</p>			
<p><b>No individual meetings necessary.</b></p>				
<b>Amisco</b>	<a href="http://www.amisco.ee">www.amisco.ee</a>	Allan Noor	CEO , Member of the Board	<a href="mailto:allan.noor@amisco.ee">allan.noor@amisco.ee</a>
	<p>Amisco is a group of shipping companies with headquarters in Estonia, Tallinn – Amisco AS.  Amisco’s trade area is North-European and Mediterrean waters, acting as shipowner and shipmanager for cargo ships ( 5000-17.000 dwt ) , with total deadweight ca 50.000 tons  Amisco’s fleet is flying Portugese flag , managemant effected via Amisco AS , Tallinn and Amisco Ship Management Unipesoal Lda , Funchal, Madeira Free Trade Zone .  Amisco’s fleet is specialised for :</p> <ul style="list-style-type: none"> <li>- feeder services from European hubs to ice restricted ports of Baltics</li> <li>- industrial shipping for needs of forest and peat industry, energy plants , roadbuilding and fertilizer produces .</li> </ul> <p>Amisco’s daughter company EcoSped OÜ offers forwarding services via Estonian ports for conventional and bulk cargoes , incl. heavy lift etc .</p>			
<p><b>Interested in meeting:</b>  Industrial shipping clients :</p> <ul style="list-style-type: none"> <li>- forest and paper industry – shipping of log and timber cargoes , woodchips</li> <li>- agricultural industry – shipping of peat moss and fertilizers</li> <li>- road industry – shipping of road building materials</li> <li>- energy industry – wooden pellets and energy wood materials transport</li> <li>- shipping of module houses</li> <li>- transhipments of project cargo via Baltic ports</li> </ul> <p>Container lines</p> <ul style="list-style-type: none"> <li>- feeder ships for charter</li> </ul> <p>Shipowning companies :</p> <ul style="list-style-type: none"> <li>- shipmanagemant services ( crew, technical and commercial management of cargo ships )</li> </ul>				



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<b>Arcwood /Peetri Puit</b>	<a href="http://www.arcwood.ee">www.arcwood.ee</a>	Raido Peedomaa	Export Manager	<a href="mailto:raido@arcwood.ee">raido@arcwood.ee</a>
<p>Peetri Puit OÜ is a glulam producer, that started manufacture since 2002. In 2012 we chose a new brand name ARCWOOD by Peetri Puit. The arc as a shape symbolizes efficiency and flexibility in construction and architecture. These traits also describe our company.</p> <p>Efficiency - because we always produce a piece with the right cross-section and in our manufacturing process, every waste product finds an eco-friendly application.</p> <p>Flexibility - because we can offer products ranging from a short ceiling joist to a glulam truss spanning tens of metres; from a raw blank to a complete solution, where we design, produce and assemble everything with our in-house resources.</p>				
<p><b>Interested in meeting:</b>            Building Companies and Real Estate Companies.            Try to find Companies who are or find environmentally friendly construction (CLT and gluelam).</p>				
<b>Arro Porcelain</b>	<a href="http://www.liisuarro.com">www.liisuarro.com</a>	Liisu Arro	Founder	<a href="mailto:liisu@arroporcelain.com">liisu@arroporcelain.com</a>
<p>Arro Porcelain – Bohemian Luxury - created with consideration and love to cherish the art of living.</p> <p>The founder of Arro Porcelain – Liisu Arro, a ceramist and a third-generation artist – finds her inspiration from everyday life. She combines the common with the unique, the ferial with the magical and the conventional with the extravagant. As a result her work is unique and of high-quality that matches the challenges of everyday use.</p> <p>Arro Porcelain tableware is luxurious, yet unconventional, elegant with a bohemian twist and will turn every simple eating ritual into a piece of art!</p> <p>On the future series Liisu will also use paintings of her parents and grandparents to tell many different stories from different eras.</p> <p>Liisu wants practical to be decorative and proves that with every piece she makes. The artist believes that the things that we use every day should be especially well made and chosen carefully to accompany us on our life journey.</p> <p>Living is art!            Arro Porcelain is an ethical and socially responsible company. Tableware is produced in Portugal and France.</p>				
<p><b>No B2B meetings necessary!</b></p>				



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<b>bnt attorneys in CEE</b>	<a href="http://www.bnt.eu">www.bnt.eu</a>	Aet Bergmann	Managing Partner	<a href="mailto:Aet.bergmann@bnt.eu">Aet.bergmann@bnt.eu</a>
	<p>bnt attorneys in CEE is a full-service law firm with offices in 10 countries: Estonia, Latvia, Lithuania, Belarus, Poland, the Czech Republic, Slovakia, Hungary, Bulgaria, and Germany. We mainly advise international enterprises and SMEs from Germany, Austria, other EU countries and the US on legal matters specific to Central and East European countries. Our focus areas are Corporate and M&amp;A, Insolvency and Restructuring, Real Estate, Dispute resolution, Employment, and Life Sciences. Our locations are organized on a decentralized basis and interconnected via practice groups. This enables us to efficiently and expertly execute complex cross-border assignments. A clear benefit for our clients is that they receive tailored solutions at a constantly high advisory level from a single contact covering either the entire region or an individual location within that region.</p> <p><b>Interested in meeting:</b> Law offices; possible investors and cooperation partners of Estonian enterprises.</p>			
<b>BugBox</b>	<a href="http://www.bugbox.ee">www.bugbox.ee</a>	Erlend Sild	CEO / Founder	<a href="mailto:erlend@bugbox.ee">erlend@bugbox.ee</a>
	<p>Best Green-Tech start-up company and the winner of ClimateLaunchpad competition 2016 in Estonia. Company developing fully automated mass-rearing technology &amp; standardized production system of protein powders and oils from edible insects.</p> <p><b>Available for meetings</b></p>			
<b>Chemi-Pharm</b>	<a href="http://www.chemi-pharm.com">www.chemi-pharm.com</a>	Ruth Oltjer	CEO and Owner	<a href="mailto:ruth@chemi-pharm.com">ruth@chemi-pharm.com</a>
	<p>Chemi-Pharm AS is developing and producing allergen-free disinfection, cleaning and maintenance products and luxury skincare line D'DIFFERENCE. The company follows international quality standards ISO 9001, ISO 14001 and ISO 13485. More than 20 products have been registered as medical devices. Skin care brand D'DIFFERENCE is a different kind of skincare, based on scientific and medical approach, sophisticated and in touch with nature. Modern and innovative production technologies allow processing the ingredients into a form which is the most efficient to our skin's cell structure, preserving all the valuable properties of natural ingredients. All products are dermatologically tested.</p> <p><b>Interested in meeting:</b> Disinfection and cleaning agent distributors, B2B companies, Health care department representatives, hospital management and infection control department, skin care distributors.</p>			



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<b>Ecomatic</b>	<a href="http://www.ecomatic.ee">www.ecomatic.ee</a>	Linnea Pärnaste-Virve	CEO	<a href="mailto:linnea.parnaste@ecomatic.ee">linnea.parnaste@ecomatic.ee</a>
<p>AS Ecomatic is a systems integrator in building and industrial automation sector. We are partners with Schneider Electric and Honeywell in respective areas. We consider our competitive advantage to be our in-depth knowledge of automation and control processes, possessing the necessary expertise and specialists in relevant fields.</p> <p>We are a systems integrator, who emphasizes on quality, customer-orientation and innovation. We have many successes in the past and we plan to achieve also in the future. Project "Lennuk", Estonian Bank, Presidential Residence in Kadriorg, Tartu University Clinic and other major hospitals, military bases, SEB bank, Swedbank, etc. Estonian Energy Auvere power plant gas monitoring system, etc.</p>				
<p><b>Interested in meeting</b> with potential partners</p>				
<b>Estravel</b>	<a href="http://www.estravel.ee">www.estravel.ee</a>	Anne Samlik	Member of the Board	<a href="mailto:anne.samlik@estravel.ee">anne.samlik@estravel.ee</a>
<p>Estravel AS is by far the largest and the oldest travel agency in Estonia, established in 1988. Estravel has 200+ staff employed directly or through wholly owned subsidiaries, working in 16 full service travel agency offices in 6 countries, including the USA, Australia, Finland, Latvia, Lithuania, and of course, Estonia. For decades, Estravel has also been the sole representative of American Express Global Business Travel (GBT) network in the Baltic States. In Estonia, our sales breakdown by product is:</p> <ul style="list-style-type: none"> <li>• International Airline Tickets 55%,</li> <li>• Discounted Hotel Bookings 20%,</li> <li>• Pre-packaged Holiday Tours 15%,</li> <li>• All other services 15%</li> </ul>				
<p><b>Interested in meeting:</b> I would like to meet Destination Management Companies (travel agent)</p>				



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<b>Featherie Invest</b>	<a href="http://www.featherie.eu">www.featherie.eu</a>	Allan Aru	Member of the Board, Owner	<a href="mailto:featherie@featherie.eu">featherie@featherie.eu</a>
	Featherie Invest OÜ (FI) is not a fund and invests its own money. FI actively participates in the Waste Electrical and Electronic Equipment (WEEE) recycling business and main FI investment projects have been the startup and construction of WEEE recycling plant (WeeRec AS, <a href="http://www.weerec.ee">www.weerec.ee</a> ) and the startup and construction of lead-acid batteries recycling plant in Estonia (Ecometal AS, <a href="http://www.ecometal.ee">www.ecometal.ee</a> ).			
	<b>No individual meetings necessary.</b>			
<b>Fein-Elast Estonia</b>	<a href="http://www.fein-elast.com">www.fein-elast.com</a>	Urmas Mägi	CEO	<a href="mailto:Urmas.magi@fein-elast.ee">Urmas.magi@fein-elast.ee</a>
	Fein-Elast Estonia is a textile yarn processing company. Specialized in covering elastane core yarns with synthetic (PA 6, PA 6.6, PES, PP) filament yarns, both flat and texturized. Our customers are hosiery, sock and medical compression application knitting companies.  <b>Interested in meeting:</b> We are looking for long term customer relations with Portugese sock, hosiery and knitted medical compression item producers: Têxtil Sancar, Lda, ESTRADA & COSTA, LDA.; -A. Fiúza & Irmão ; MeiaSuspensa; Pedemeia			
<b>Hansab Group</b>	<a href="http://www.hansab.com">www.hansab.com</a>	Rainer Saaron	Sales and Marketing Director	<a href="mailto:rainer.saaron@hansab.ee">rainer.saaron@hansab.ee</a>
	During the years 2015-2018 Hansab implemented the unique intelligent automated traffic guidance solution "Smart Port", which optimizes the ferries loading process and shortens the time passenger cars and trucks spend on harbour premises. The solution enables vehicles automated detection, guidance, check-in and loading procedures. The kind of solution not only raise the efficiency of the port processes but also help to ensure security of the territory. More detailed info about the solution: <a href="https://youtu.be/7CZ42NjZWql">https://youtu.be/7CZ42NjZWql</a> The experience of managing the project with this large scale have turned Hansab to the best knowledgebase-owner for introducing and providing such solution to other countries with high sea traffic. During Hansab's development processes we've created similar related automated solutions suitable for traffic management in big logistic hubs, railway- and border stations etc. Hansab is a system integrator of technical solutions related to logistics and traffic as well to retail, banking and security sectors  <b>Interested in meeting:</b> We're interested in meeting the authorities/organisations responsible of traffic management in the hubs. Also logistics centres and companies with high traffic areas. Key discussion points would be possibility to introduce our technical solutions and understand how would our mutual co-operation interests meet.			



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<b>Helmes</b>	<a href="http://www.helmes.com">www.helmes.com</a>	Kristi Pool	Partner, Head of Business Area	<a href="mailto:Kristi.pool@helmes.com">Kristi.pool@helmes.com</a>
<p>Helmes is the world class IT company, one of the largest in Baltic region. We create better customer experience and bring more value for companies and public sector via building new IT solutions and modernize outdated systems.</p>				
<p>Helmes is expert in <b>e-solutions</b>:</p> <p>HEALTHCARE e-prescription, general practitioners IT systems, IT solutions for hospitals (online booking system for patients, radiology, laboratory IS, emergency department IS, surgery planning IS, cancer treatment IS).</p> <p>FINANCE Solution for Estonian Bank to exchange data with European Central Bank. Self service portal for government employees for Ministry of Finance</p> <p>SOCIAL AFFAIRS Job seeking platform for Unemployment Insurance Fund</p> <p>Non government solutions: Ticket sales &amp; event planning (theatre, cinema, sport events, transportation) Logistics planning Recycle management</p>				
<p><b>Interested in meeting:</b></p> <p>In Estonia Helmes has long track record in building and using efficient e-solutions. Portugal government is focusing on more efficiency in public sector. Helmes has knowledge and resources to build world class e-services for public sector.</p> <p>Basically e-health and other e-government initiatives are very interesting for us. Meetings with government officials and local IT companies would be in our interest.</p> <p>Private sector – mid size and large companies in medical sector, logistics, ticket-sales and financial sector would be in our interest.</p>				



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<b>IGL International Government Leadership</b>		Nele Leosk	Founder	<a href="mailto:nleosk@gmail.com">nleosk@gmail.com</a>
<p>IGL is an international consulting company specialising in government innovation and digital transformation. IGL advises decision-makers on how to make right and forward-looking decisions to make governance more open, effective, smart, and sustainable. It guides in turning strategic decisions into results by building organisational excellence and by providing expertise and tools to execute these strategic decisions and implementation plans. IGL draws its experience from the government and public sector community from more than 30 countries from various disciplines. Its main expertise and services include: central and local digital governance, online services and online participation, smart cities, digital health, ICTs in education, ICTs in financing and taxation, and cyber security. IGL works with governments and international organisations in the Middle-East, South East Europe, Central Asia, and Africa.</p>				
<p><b>Interested in meeting:</b> The main aim is to find partners for collaboration in the area of government innovation and digital governance, mainly in other Portuguese speaking countries (but not limited). Thus, interested partners are:</p> <ol style="list-style-type: none"> <li>1) Government institutions championing in digital governance, mainly Ministry of the Presidency and of Administrative Modernisation and Government Modernization Agency (AMA) (apart from the person mentioned above).</li> <li>2) Lisbon municipality, Cascais municipality, Porto. National Association of Portuguese Municipalities</li> <li>3) Local consulting (and IT) firms active in governance and building digital governance, and in development cooperation, eg Novabase. Also, international consulting firms in Portugal (Ernst&amp;Young, PWC, Deloitte), particularly their government and digitalisation sectors</li> <li>4) NGOs/Policy think tanks active on government innovation, digital governance and development cooperation. The Platform of Civil Society Associations.</li> </ol>				
<b>Law Firm TGS Baltic</b>	<a href="http://www.tgsbaltic.com">www.tgsbaltic.com</a>	Paul Varul	Partner	<a href="mailto:paul.varul@tgsbaltic.com">paul.varul@tgsbaltic.com</a>
<p>Law firm TGS Baltic (formerly known as VARUL) was established in Estonia in 1994 by Professor Paul Varul. The firm has ever since grown into one of the leading full-service law firms in the Baltic region. The firm has offices in all three Baltic states (Estonia, Latvia, Lithuania). Our pan-Baltic team creates the strongest M&amp;A, litigation, energy, capital market, banking and finance, competition, and other practice groups in the Baltics. We are providing a wide range of legal services in the Baltic region and could be the local partner for foreign companies who have or are establishing new business in the Baltics.</p>				
<p>Meeting interests to be confirmed soon</p>				



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<b>Marmara Sterling</b>	<a href="http://www.marmara-sterling.com">www.marmara-sterling.com</a>	Janno Jaek	CEO	<a href="mailto:janno@marmara.ee">janno@marmara.ee</a>
<p>Marmara Sterling is the biggest and best known Estonian jewelry brand, focused on designing and marketing silver jewelry combined with worldfamous Swarovski crystals. We started exhibiting at international fairs in 2017 in Munich where we had the first contact with our current Portuguese distributor. Today Portugal has the most POS selling of jewelry.</p>				
<p><b>Interested in meeting:</b> Representatives of prestigious department stores, airport dutyfree companies, jewelry selling retail chains, marketing companies</p>				
<b>Real Systems/ VizKey™</b>	<a href="http://www.vizkeyweb.com">www.vizkeyweb.com</a> <a href="http://www.realsystems.eu">www.realsystems.eu</a>	Tiit Vapper	Chairman of the Board	<a href="mailto:tiitvapper@vizcase.com">tiitvapper@vizcase.com</a>
<p>Real Systems™ is a software developer offering criminal/cyber investigation product, VizKey™, for corporations, law enforcement and military.            Real Systems™ is the pioneer of development of eGovernance of 25 years experience, author of eBusiness Register, ePrisons, eBailiffs, National Security/ Police systems, Post, etc.            VizKey™ is a powerful tool for law enforcement, military and private corporations fighting against fraud and criminality;</p> <ul style="list-style-type: none"> <li>• enables to turn large amounts of data into a clear operational picture as well as to detect data and cash leaks, cyberattacks and corporate frauds;</li> <li>• includes investigative analysis methodology, graphical presentation of 'big-data' analysis, access to external databases and other data sources;</li> <li>• its efficient analysis helps to detect hidden patterns- cash and information leaks, drug trafficking, terrorist networks.</li> </ul>				
<p><b>Interested in meeting</b></p> <ol style="list-style-type: none"> <li>1. National security, police (drugs, human trafficking, etc), military intelligence, corporations and banks to avoid fraud (cyber or conventional) and business espionage are the first to introduce VizKey™.</li> <li>2. Companies interested in distribution of VizKey™ having experience in law enforcement, investigation, analysis or adequate software.</li> </ol>				
<b>Robotex</b>	<a href="https://robotex.international/">https://robotex.international/</a>	Ave Laas	CEO	<a href="mailto:ave@robotex.ee">ave@robotex.ee</a>
<p>Robotex International is an annual event and the biggest robotics festival on the planet. Thousands of engineers, executives, students and families come together to be inspired by industry leaders, examine new startups, build robots for various challenges and learn about the latest technology innovations.</p> <p>Expansion via franchise model - Robotex is now operational in 15 countries. We have pre-events in China, India, Japan, Columbia, Cyprus, Greece, Finland etc.. So a new goal has born - to become the platform for creating and bringing together the best talents and innovation.</p>				



	<p>Robotex gathers robotics enthusiasts of all ages from different places in the world; it showcases the latest innovations; it represents a space to learn the skills and reflect on the importance of robotics; and it offers diverse competitions to test your skills, no matter if you are a beginner or an expert.</p> <p>Robotex holds the idea about changing education, and prepare the future talents to be more competitive, to be multidisciplinary, and to be a true problem solver.</p>			
	<p><b>Would like to meet:</b></p> <ul style="list-style-type: none"> <li>- Edtech and STEAM companies,</li> <li>- Tech event organisers.</li> <li>- University-based robotics clubs,</li> <li>- Nationwide after-school programs,</li> <li>- Local maker-spaces or incubators.</li> </ul>			
<p><b>Saidafarm</b></p>	<p><a href="http://www.saidafarm.ee/en/">http://www.saidafarm.ee/en/</a></p>	<p>Juhan Särgava</p>	<p>Owner</p>	<p><a href="mailto:saidafarm@saidafarm.ee">saidafarm@saidafarm.ee</a></p>
	<p>Saidafarm is organic farm since 1992. Saidafarm has 1000 ha of land, 500 cattle, and grows all crops needed to sustain the animals on the farm. As such, it is a pioneer in the field, and especially in large-scale organic farming. Seventeen different types of dairy products are manufactured and marketed at the farm, most of them are certified organic.</p> <p>The most central measure to keep the farming sustainable is to avoid the use of artificial fertilizers and agrochemicals completely. Instead, manure compost with straw and earthworms and crop rotation with legumes keep the soil healthy and fertile. Estonia is effective in high quality milk producing, an looking for new markets. At the same time we need possible market niches for the goods we can provide today. Butter, cheeses, milk-, whey-, skim milk powders, yoghurts, etc.</p>			
	<p><b>Interested in possible meetings</b> with organic food producers and importers.</p>			



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<b>Singleton Group</b>	<a href="https://singleton.ee">https://singleton.ee</a>	Norman Saarso	Founding CEO	<a href="mailto:norman@singleton.ee">norman@singleton.ee</a>
	<p>Singleton is an Estonian based product development agency building cutting-edge web applications &amp; native apps. Focusing on online platforms from industries like fintech, smart mobility and HR, we have helped to roll out many new products in Europe &amp; Asia. We don't just write quality code, we also make sure our partners have their product development done right - we help to shape the idea to a scalable product. Some of our success stories include companies like:</p> <p>Climate Corporation (Bayern) - a web application for digital agriculture platform            Veriff - online identity verification platform used by Uber and banks worldwide            Navirec - mobile app used for fleet management by DHL, Avis, Kone and others            Ridango - public transportation ticketing apps in EU markets</p> <p>Singleton is following a simple narrative: software is about making machines work for humans. Our culture values learning each and every step. We are not afraid to challenge ourselves which often requires going an extra mile.</p>			
<p><b>Interested in meeting:</b>            We are looking for Portuguese companies that are searching for a high-quality product and software development partner and companies from traditional industries that are struggling with digitalisation.</p>				
<b>Take Outdoors</b>	<a href="http://www.taheoutdoors.com">www.taheoutdoors.com</a> <a href="http://www.bicsport.com">www.bicsport.com</a> <a href="http://www.corekites.com">www.corekites.com</a>	Janek Pohla	CEO	<a href="mailto:janek@taheoutdoors.com">janek@taheoutdoors.com</a>
	<p>Take Outdoors is a manufacturer of the water sports equipment in Europe. Take Outdoors operates with several brands and offers a selection of over 400 different products. Our product range includes kayaks &amp; canoes, kiteboarding gear &amp; equipment, stand up paddleboards &amp; paddles, water sports apparel &amp; accessories. Take Outdoors exports to more than 85 countries. Main export markets are Norway, Sweden, Denmark, USA, France, Germany, United Kingdom, Canada.</p> <p>We have heavily set foot on the European market and our product quality is well known all over the world. We are constantly growing and expanding our business outside Europe. We have offices and ambassadors in various countries to provide close support for local markets. Take Outdoors values innovative solutions, attention to detail, flexibility and excellent customer support.</p>			
<p><b>Interested in meeting:</b> we are looking for retailers, which would be ready to carry our products</p>				



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<b>Wermo</b>	<a href="http://www.wermo.ee">www.wermo.ee</a>	Tiit Kolk	CEO and co-owner	<a href="mailto:tiit.kolk@wermo.ee">tiit.kolk@wermo.ee</a>
<p>Wermo is a home furniture manufacturer working with designers from Denmark, UK and Belgium.            Portfolio covers living rooms, home offices, bedrooms, dining rooms.            Material: veneered boards and solid hardwood, MDF and MFC, steel and glass elements            Finishing: lacquer, oil, paint            Ready assembled and knocked down</p>				
<p><b>Interested in meeting:</b>            Wermo would like to meet furniture importers and re-sellers. Sales agents.            The aim of the meeting is to present new collections of designer furniture to potential business partners and discuss business opportunities.</p>				
<b>Wolf Group / Krimelte</b>	<a href="http://www.wolfgroupweb.com">www.wolfgroupweb.com</a>	Jaan Puusaag	Founder	<a href="mailto:Jaan.puusaag@krimelte.com">Jaan.puusaag@krimelte.com</a>
<p>Wolf Group (WG) unites all the production units and sales branches of Krimelte, a leading European manufacturer of construction chemistry products and systems.            We are dedicated to provide and maintain highest quality standards of our products and services. The success is based on the long-established tradition of innovation in the development of quality products, systems and solutions for sealing, bonding and waterproofing for the defined target markets. There is continuous development cooperation with the producers of various raw materials, as well as with universities and with the associations of chemical industries around the world.            WG product portfolio consists of construction foams, adhesives, sealants, cleaning products, tools, construction chemicals, and building materials for both, professionals and home users. Products are marketed mainly under the Penosil and Olivé brands, but also under private labels by many world-known brands.</p>				
<p><b>Interested in meeting:</b>            Construction materials professional and industrial distributors and retailers. Aluminium and glass facades producers and installation companies.            Windows and doors installation companies. Precast concrete element installation companies.            We offer professional and industrial sealing and adhesive solutions for above mentioned sectors.</p>				



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Zircon Group	<a href="http://www.zircon.ee">www.zircon.ee</a>	Aleksander Kuzin	CEO	<a href="mailto:aleksander@zircon.ee">aleksander@zircon.ee</a>
	The company offers full range support and help in product development: from vision to finished mass-product. Starting with engineering, product design, part optimization, moulding/stamping tools trough complete part manufacturing (injection moulding, stamping), secondary operations & assembly.			
	<b>Interested in meeting:</b> Toolmaking companies			
Estonian Chamber of Commerce and Industry	<a href="http://www.koda.ee">www.koda.ee</a>	Toomas Luman	President of ECCI	<a href="mailto:koda@koda.ee">koda@koda.ee</a>
		Liisi Kirschenberg	Export Services Coordinator	<a href="mailto:liisi.kirschenberg@koda.ee">liisi.kirschenberg@koda.ee</a>
	Founded in 1925, the ECCI is the largest business representation organization in Estonia. Its aim is to protect the interests of entrepreneurs, contribute to the development of the business environment and provide services that facilitate the growth of Estonian companies. The primary services of the ECCI are consultations (legal, foreign trade, EU-related), business matchmaking (trade missions, trade fair visits, presentations), information services (business contacts, co-operation proposals etc.), trainings and issuing of foreign trade documents. The ECCI is the Estonian coordinator of the Enterprise Europe Network. The ECCI is also a member of the Eurochambers and the ICC World Chambers Federation.			